110 Technology Dr Asheville, NC 28803

Innovative Advertising-Mandeville 4250 Hwy 22 Mandeville, LA 70471

## 1389511 Contract #

**Schedule Dates** 10/08/12-10/15/12 Advertiser Jim Davis for Senate-R (42171)

Agency Innovative Advertising-Mandeville (13092) Product POLITICAL CANDIDATE (ns) (1186)

Brand JIM DAVIS/SENATE (332616)

Salesperson HOUSE-ASHEVILLE, WLOS/WMYA (1552)

Sales Office WLOS/WMYA/ILOS/IMYA Guerra, Heidi **Buyer Name** 

Phone/Fax (985) 377-7167 / (985) 377-7118

CPE

Date:

**Account Types** Local/Political Candidate Agency BRD Billing Type

Weekly/Irregular Comments

**Date Entered** 10/05/12 **Last Modified** 10/05/12 **Entered By** Jamie Aynes

CO-OP No

Headline # Demo Order Type

Normal

\$8,653.50

Package Deal

Commission % 15.00 Commission

**Net Total** \$49,036.50

Sales Tax

Asheville (WLOS) By Broadcast Month	Snots	<u>Rate</u>
1 '		
Oct. 2012	96	\$57,690.00
Grand Total:	96	\$57,690.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr	Sa Su	Spots	Rate	Total	Station	Comments	Entered
1.0	Normal Line / News	10/08/12-10/12/12	3		4:30A- News-News 13 @ 430a		1	1	1	1	1 1	i I	5	\$40.00	\$200.00	Asheville (WLOS)		10/5/12
2.0	Normal Line / News	10/08/12-10/12/12	3		5A- News-News 13 Early 5am		1	1	1	1	1	i I	5	\$200.00	\$1,000.00	Asheville (WLOS)		10/5/12
3.0	Normal Line / News	10/15/12-10/15/12	3		4:30A- News-News 13 @ 430a		1					i I	1	\$40.00	\$40.00	Asheville (WLOS)		10/5/12
4.0	Normal Line / News	10/15/12-10/15/12	3		5A- News-News 13 Early 5am		1					i I	1	\$200.00	\$200.00	Asheville (WLOS)		10/5/12
5.0	Normal Line / News	10/08/12-10/12/12	3		8A- ABC-Good Morning America		1	1	1	1	1	i I	5	\$600.00	\$3,000.00	Asheville (WLOS)		10/5/12
6.0	Normal Line / News	10/15/12-10/15/12	3		8A- ABC-Good Morning America		1					i I	1	\$600.00	\$600.00	Asheville (WLOS)		10/5/12
7.0	Normal Line / SPOT	10/08/12-10/12/12	3	:30	9A- Anderson		1	1	1	1	1	i	5	\$150.00	\$750.00	Asheville (WLOS)		10/5/12
8.0	Normal Line / SPOT	10/15/12-10/15/12	3	:30	9A- Anderson		1		1 1			İ	1	\$150.00	\$150.00	Asheville (WLOS)		10/5/12
9.0	Normal Line / News	10/08/12-10/12/12	3		11:58:41A- News-News 13 at Noon		1	1	1	1	1 1	İ	5	\$400.00	\$2,000.00	Asheville (WLOS)		10/5/12
10.0	Normal Line / News	10/15/12-10/15/12	3		11:58:41A- News-News 13 at Noon		1		 		 		1	\$400.00	\$400.00	Asheville (WLOS)		10/5/12

CONFIRMATION CONTRACT		
Accepted-Station:	Date:	Comments:

Accepted-Agency/Advertiser:



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Guerra, Heidi **Buyer Name** 

Phone/Fax (985) 377-7167 / (985) 377-7118

CPE

Comments

**Account Types** Local/Political Candidate Agency BRD

Billing Type Weekly/Irregular **Date Entered** 10/05/12 **Last Modified** 10/05/12 Jamie Aynes **Entered By** 

CO-OP No

Headline #

Order Type Normal

Package Deal

Commission % 15.00 Commission \$8,653.50

**Net Total** \$49,036.50

Sales Tax

Demo

By Broadcast Month **Spots** Rate Oct. 2012 96 \$57,690.00 Grand Total: 96 \$57,690.00

Asheville (WLOS)

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr	Sa S	Su S	Spots	Rate	Total	Station	Comments	Entered
11.0	Normal Line / SPOT	10/08/12-10/12/12	3	:30	4:00:30P- Katie		1	1	1	1	1			5	\$175.00	\$875.00	Asheville (WLOS)		10/5/12
12.0	Normal Line / SPOT	10/15/12-10/15/12	3	:30	4:00:30P- Katie		1							1	\$175.00	\$175.00	Asheville (WLOS)		10/5/12
13.0	Normal Line / News	10/08/12-10/12/12	3	:30	4:59P- News-News 13 First News At 5p		1	1	1	1	1			5	\$600.00	\$3,000.00	Asheville (WLOS)		10/5/12
14.0	Normal Line / News	10/15/12-10/15/12	3	:30	4:59P- News-News 13 First News At 5p		1							1	\$600.00	\$600.00	Asheville (WLOS)		10/5/12
15.0	Normal Line / News	10/08/12-10/12/12	3	:30	5:28P- News-News 13 at 5:30p		1	1	1	1	1			5	\$700.00	\$3,500.00	Asheville (WLOS)		10/5/12
16.0	Normal Line / News	10/15/12-10/15/12	3		5:28P- News-News 13 at 5:30p		1							1	\$700.00	\$700.00	Asheville (WLOS)		10/5/12
17.0	Normal Line / News	10/08/12-10/12/12	3	:30	5:58P- News-News 13 at 6p		1	1	1	1	1			5	\$1,000.00	\$5,000.00	Asheville (WLOS)		10/5/12
18.0	Normal Line / News	10/15/12-10/15/12	3	:30	5:58P- News-News 13 at 6p		1							1	\$1,000.00	\$1,000.00	Asheville (WLOS)		10/5/12
19.0	Normal Line / SPOT	10/08/12-10/12/12	3	:30	6:58:50P- Wheel of Fortune		1	1	1	1	1			5	\$900.00	\$4,500.00	Asheville (WLOS)		10/5/12
20.0	Normal Line / SPOT	10/15/12-10/15/12	3	:30	6:58:50P- Wheel of Fortune		1							1	\$900.00	\$900.00	Asheville (WLOS)		10/5/12
21.0	Normal Line / News	10/08/12-10/11/12	3	:30	10:59:56P- News-News 13 11p Late News	5	Х	Х	х	Х				5	\$800.00	\$4,000.00	Asheville (WLOS)		10/5/12

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Accepted-Agency/Advertiser:	Date:	Accepted-Station:	Date:	Comments:



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Sales Office WLOS/WMYA/ILOS/IMYA

Buyer Name Guerra, Heidi

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Account Types Local/Political Candidate Agency BRD

Billing Type Weekly/Irregular Comments

 Date Entered
 10/05/12

 Last Modified
 10/05/12

Entered By Jamie Aynes
CO-OP No

Headline #

Order Type Normal
Package Deal

Commission % 15.00

 Commission
 \$8,653.50

 Net Total
 \$49,036.50

Sales Tax

Demo

 By Broadcast Month Oct.
 Spots 96 \$57,690.00

 Grand Total:
 96 \$57,690.00

Asheville (WLOS)

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th I	Fr Sa	Su	Spots	Rate	Total	Station	Comments	Entered
22.0	Normal Line / News	10/15/12-10/15/12	3	:30	10:59:56P- News-News 13 11p Late News		1						1	\$800.00	\$800.00	Asheville (WLOS)		10/5/12
23.0	Normal Line / News	10/08/12-10/12/12	3	:30	11:35P- ABC-Nightline		1	1	1	1	1		5	\$400.00	\$2,000.00	Asheville (WLOS)		10/5/12
24.0	Normal Line / News	10/15/12-10/15/12	3	:30	11:35P- ABC-Nightline		1						1	\$400.00	\$400.00	Asheville (WLOS)		10/5/12
25.0	Normal Line / Prime Premium	10/08/12-10/08/12	3		7:58P- ABC-Dancing With The Stars (Monday)		1						1	\$4,000.00	\$4,000.00	Asheville (WLOS)		10/5/12
26.0	Normal Line / Prime Premium	10/15/12-10/15/12	3		7:58P- ABC-Dancing With The Stars (Monday)		1						1	\$4,000.00	\$4,000.00	Asheville (WLOS)		10/5/12
27.0	Normal Line / Prime	10/09/12-10/09/12	3	:30	10P- ABC-Private Practice (Tuesday)	2		Х					2	\$2,000.00	\$4,000.00	Asheville (WLOS)		10/5/12
28.0	Normal Line / Prime	10/11/12-10/11/12	3	:30	7:58P- ABC-Last Resort (Thursday)	2				Х			2	\$1,000.00	\$2,000.00	Asheville (WLOS)		10/5/12
29.0	Normal Line / Prime	10/12/12-10/12/12	3	:30	7:58P- ABC-Shark Tank (Friday)	2					x		2	\$900.00	\$1,800.00	Asheville (WLOS)		10/5/12
30.0	Normal Line / News	10/13/12-10/13/12	3		5:58:40A- News-News 13 @ 6am Saturday	2					Х		2	\$150.00	\$300.00	Asheville (WLOS)		10/5/12
31.0	Normal Line / News	10/13/12-10/13/12	3		6:58:20A- News-News 13 @ 7am Saturday	2					Х		2	\$225.00	\$450.00	Asheville (WLOS)		10/5/12

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10/05/12 Jamie Aynes

CO-OP No Headline #

Demo Order Type

**Entered By** 

er Type Normal

Package Deal Commission %

 Commission %
 15.00

 Commission
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Net Total \$49,036.50

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Asheville (WLOS)
By Broadcast Month
Oct. 2012 96 \$57,690.00

Grand Total: 96 \$57,690.00

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32.0	Normal Line / News	10/13/12-10/13/12	3	:30	8A- ABC-Good Morning America Saturday	2					Х		2	\$350.00	\$700.00	Asheville (WLOS)		10/5/12
33.0	Normal Line / News	10/14/12-10/14/12	3		5:59A- News-News 13 @ 6am Sunday	2						Х	2	\$150.00	\$300.00	Asheville (WLOS)		10/5/12
34.0	Normal Line / News	10/14/12-10/14/12	3	:30	6:58:20A- News-News 13 @ 7am Sunday	2						х	2	\$225.00	\$450.00	Asheville (WLOS)		10/5/12
35.0	Normal Line / News	10/14/12-10/14/12	3		8A- ABC-Good Morning America Sunday	2						х	2	\$350.00	\$700.00	Asheville (WLOS)		10/5/12
36.0	Normal Line / News	10/14/12-10/14/12	3		5:58:26P- News-News 13 6p News Sunday	2						Х	2	\$800.00	\$1,600.00	Asheville (WLOS)		10/5/12
37.0	Normal Line / News	10/14/12-10/14/12	3		6:30P- ABC-World News Tonight Sunday	2						Х	2	\$800.00	\$1,600.00	Asheville (WLOS)		10/5/12

Accepted-Agency/Advertiser: Date: Accepted-Station: Date: Comments: